

'Keepabl has always been regarded as MSP-friendly and a leader in the field so we were curious to see what their GDPR solution could offer.

Their technology platform and our services work perfectly together to address the specialised needs of the financial services industry.

Indeed, in the financial sector, where our customers are required to take into account information regarding customers and investors, the chance to have in place a clear dashboard to show your GDPR status is especially important.

Our partnership with Keepabl means that we can enable our customers to tackle all of these issues at the same time, through innovative technology that simplifies compliance, including Article 30 Records and data breach notification, and reduces the risks inherent in the highly complex GDPR framework.'

**Nick Goodenough**  
*Director, Cloudbox*



## Cloudbox, the International-growing MSP, added Keepabl to its 'all-in-one' offer: Cloudbox Financial

### The MSP

Cloudbox's focus is on providing a complete package of cloud IT managed services with highly responsive and skilled 24/7 support.

Laser-focused on helping clients work smarter through innovative IT solutions, their motto is that IT shouldn't be complicated.

They include everything a business may need, from safeguarded data, fool-proof cybersecurity, simple collaborative software and more - all at a fixed monthly price per user.

Each tool is inspired by Cloudbox's dedication to providing an all-in-one IT package that actively supports security and the business growth of their clients.

### The Challenge

Cloudbox understood the value of privacy concerns for the customers. A partnership with Keepabl was perfect to demonstrate their commitment to the data protection field and to scaling their offer.

The new 'Cloudbox Financial' solution is the final result: it helps customers manage risks around data privacy, as well as various regulatory and compliance needs of asset managers and hedge funds.

Nick Goodenough, Director at Cloudbox, said 'The vision has always been to provide our clients with a 360-degree view on security and data protection, so each of the partnerships we make must be aligned with this commitment'. Nick continues, 'GDPR compliance is a real risk to almost every business and integrating Keepabl into our Cloudbox Financial solution has allowed our clients to benefit from better compliance and protection.'

#### The MSP Cloudbox

#### The Proposal Cloudbox Financial

#### The Challenge Create a standard GDPR solution to help ensure their clients are GDPR compliant

#### The Solution Keepabl's award-winning GDPR-compliance solution

#### The Results After Onboarding:

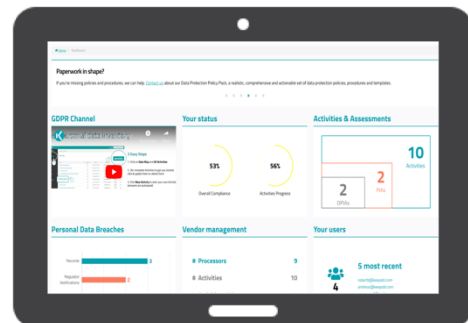
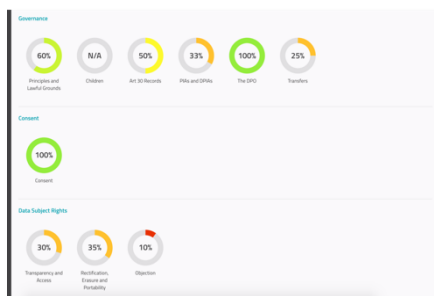
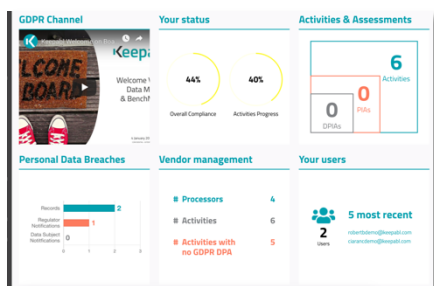
- Keepabl SaaS definitely added in all propositions
- Clients recognise the benefits of having a clear framework to ensure GDPR compliance

## The Solution

Keepabl's technology offers Cloudbox and their clients efficiency, consistency and automation in managing the on-going GDPR process.

Using and recommending Keepabl's SaaS compliance software to clients allows Cloudbox to provide high-value strategic data protection response service.

**A single view of our clients' dashboard...**



'Keepabl is the perfect fit for our customers in regulated sectors' continues Nick. 'The Dashboard enables them to demonstrate that their processes are fully compliant with the new Regulation and also accelerate their KPI programs.'

**...managed through the Admin Portal**

Cloudbox can review their customers' progress and ensure that organisational measures have been taken to ensure compliance, through the Benchmark Score and gap analysis tools built into Keepabl. The intuitive Admin Portal facilitates support and improves collaboration across departments.

## The Results

With Keepabl, Cloudbox has improved efficiency and accuracy by cutting down the time required to support their customers in the data protection field, streamlining the workflow for Record of Processing Activities and proving compliance through the main Dashboard, which facilitates reporting to senior management as well as regulators and investors.

## Still struggling with spreadsheets?

Contact us to see how easy we make getting – and staying – compliant with GDPR.

Our holistic approach means you're up and running quickly, and see results quickly.